

## GOOD NEIGHBOR COMMUNITY SERVICES CASE STUDY

## Challenge

Like most companies, we strive to maintain the highest standards in compliance and training; however, our rapid growth and geographic expansion meant we needed to implement a more efficient process than our current instructor led programs. We knew e-learning was the answer so we developed a "wish list" of features and began reaching out to providers. From the very first contact with Cypherworx, it was clear they were going to be able to best meet our company's needs.



## **Solution**

Initially, it was the promise of time-savings, cost-savings, leveraging of technology, and the wide range of learning and evaluation tools that separated Cypherworx as the clear choice. The DIY tool has been exceptional by enabling us to implement quickly by utilizing training we already had developed to meet local regulatory

requirements and to easily transition away from paper documentation to electronic acknowledgements and certificates.

## **Benefits**

What has continued to impress me is the customer service. I have participated in the implementation of dozens of "new" systems throughout my career and usually find that support is readily available during the sale and implementation process and then becomes difficult to obtain. Throughout the implementation process and



beyond, our Customer Service Representative responds with unprecedented speed and is quick to provide support, answers, and solutions. Our company has some very unique needs for this system and the regular contact to review the status of meeting those needs has been reassuring. Each contact bolsters my confidence that we selected the right company with the right system when we chose Cypherworx to support our company in continued growth and development.



